Council will adhere to this schedule as closely as possible.

As of October 27, 2006

### **AGENDA**

# ALEXANDRIA CITY COUNCIL RETREAT SATURDAY, NOVEMBER 4, 2006

## SAMUEL TUCKER ELEMENTARY SCHOOL MULTI-PURPOSE ROOM 435 FERDINAND DAY DRIVE

COPPER PRINT AND BOUCHMUTS

| 8,00 A.IVI. | COFFEE, FRUIT AND DOUGHNUIS                       |
|-------------|---|
| 8:30 A.M.   | WELCOME AND INTRODUCTION  Mayor William D. Euille |
|             | COMMENTS City Manager James K. Hartmann           |
|             |   |

# 8:45 A.M. RESULTS OF ALEXANDRIA RESIDENT SURVEY

### 9:15 A.M. FY 2008 REVENUE OUTLOOK

- A. Economic Outlook
- B. Real Estate Assessments and Revenues
- C. Other Tax Revenue
- D. Fees and User Charges (including storm water utility)

# 9:45 A.M. POSSIBLE ADJUSTMENTS TO BASE TO MAINTAIN CURRENT SERVICES

- A. Requests to Maintain Current Service Levels in Face of Declining Federal and State Grant Funding
- B. Magnitude of Other Types of Possible Adjustments to Base

| 10:05 A.M. | INCREASES FOR PROGRAM EXPANSION OR IMPROVEMENTS UNDER CONSIDERATION   |
|------------|---|
|            | <ul> <li>A. Public Safety</li> <li>B. Elementary Age Out-of-School Program Reforms</li> <li>C. Social Services</li> <li>D. Transportation and Environmental Services</li> <li>E. Other Increases</li> </ul> |
| 10:25 A.M. | BREAK   |
| 10:50 A.M. | CITY EMPLOYEE COMPENSATION  |
|            | A. COLAs and Pay Progression B. Health Care   |
| 11:10 A.M. | CAPITAL IMPROVEMENT PROGRAM RELATED EXPENSES  |
|            | A. Planned Increase in Cash Capital and Debt Service in FY 2007 - 2012 CIP  |
|            | B. Potomac Yard and West Eisenhower Fire Stations   |
|            | C. Charles Houston Undergrounding   |
|            | D. Other CIP Expenditure Needs Under Consideration for FY 2008  |
| 11:45 A.M. | LUNCH   |
| 12:45 P.M. | PRESENTATION OF PRELIMINARY ACPS FORECAST   |
| 1:45 P.M.  | DISCUSSION OF POSSIBLE RANGE OF TARGETS FOR CITY AND SCHOOL EXPENDITURES  |
|            | A. Effects of Different Possible Assumptions for COLA B. Comparison of Estimated Revenues (under current tax rates with Preliminary Requests/Forecasts of Expenditures Under Review)  1. Schools 2. City    |
| 2:45 P.M.  | BREAK   |
| 3:00 P.M.  | MANAGING FOR RESULTS INITIATIVE  A. Performance and Activity Based Budget  B. Results Reporting within Departments  C. Results Reporting to CMO  D. Business Planning                                       |

3:35 P.M. **EFFICIENCY STUDY UPDATES** 

3:45 P.M. UPDATE ON COUNCIL'S STRATEGIC PLAN

4:00 P.M. WRAP-UP AND NEXT STEPS

City Manager James K. Hartmann

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Individuals with disabilities who require assistance or special arrangements to participate in the City Council meeting may call the City Clerk and Clerk of Council's Office at 703-838-4500 (TTY/TTD 703-838-5056). We request that you provide a 48-hour notice so that the proper arrangements may be made.

# City Council Retreat

November 4, 2006





# City Manager Comments

- Agenda for Today
  - Discussion of Resident Survey
  - FY 2008 Budget Outlook
    - City Operating Budget
    - Capital Improvement Program
    - Schools Operating Budget
  - Managing for Results Initiative
  - Update on Council's Strategic Plan



# Challenges

- Capital Infrastructure
  - Maintenance/deferred maintenance
  - New projects
- Service Delivery
  - Who/How
  - Technology investments
  - Efficiency improvements



# Challenges

- Revenues
  - Financing choices
  - Diversify revenue sources
  - Replacing declining grants/special revenues
- Schools
- Mandates
- Workforce Compensation, Recruitment and Retention